E-2
WSSM: Don Schmitt

Aviation Lead Center
Customer & Weapon System Focused Metrics

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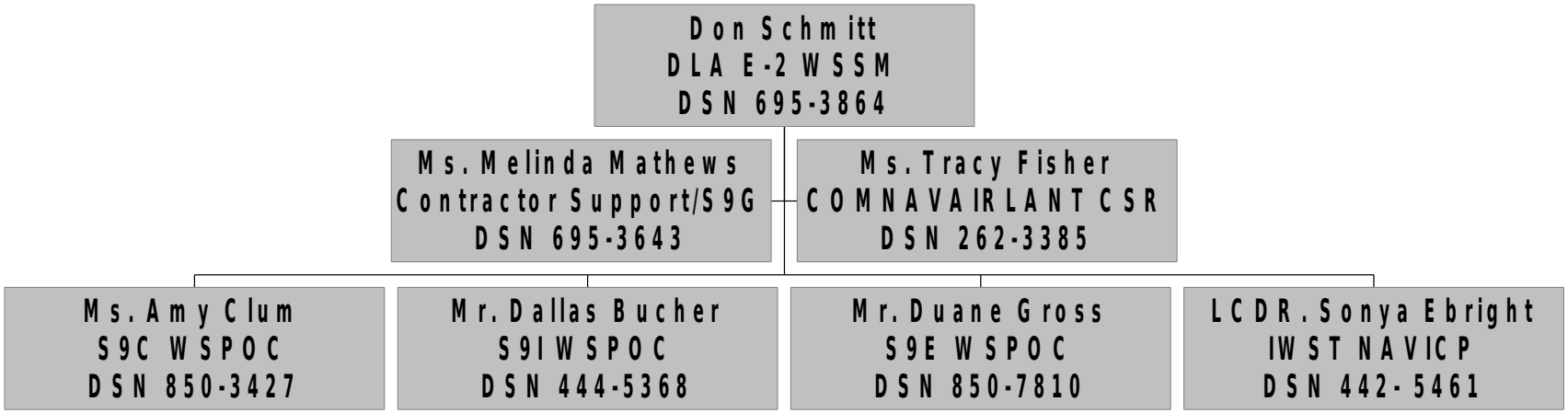
AVIATION LEAD CENTER MANAGEMENT TEAM



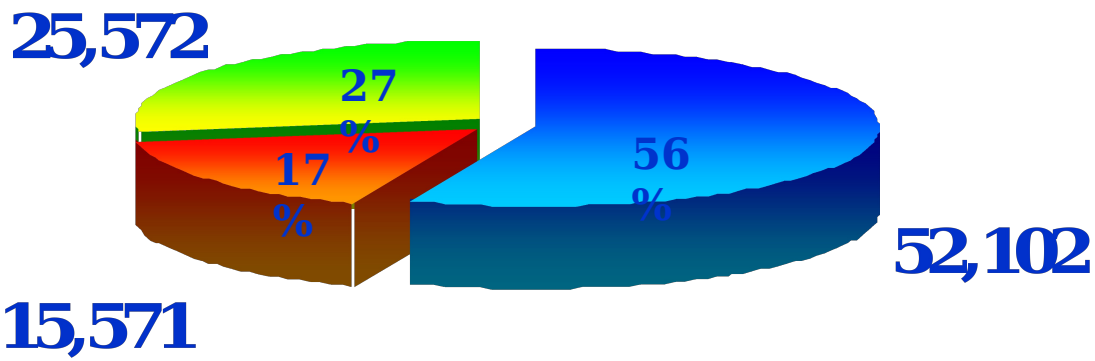
E-2 (WSDC - 17N)
DODAAC TABLE

PM: CAPT Bob Labelle, USN
APML: CDR John Sutherland, USN
WSSM: Don Schmitt

OPERATIONAL			NADEP AIRFRAME	
DODAAC	LOCATION		DODAAC	LOCATION
R03363	CV-63		N00244	FISC SD
R03368	CVN-68		N45636	GSAC
R20993	CVN-70		N65923	NADEP CHERRY POINT
R21297	CVN-72		N65886	NADEP J AX
V03365	CVN-65		N65888	NADEP NI
V03367	CV-67		N3343A	NADEP NI
V03369	CVN-69			
V21247	CVN-71			
V21412	CVN-73			
V21847	CVN-74			
V21853	CVN-75			
N00188	NAS NORF			
N0429A	NAS PT MUGU			
N00189	FISC NORFOLK			
N62649	FISC YOKOSUKA			
N62995	NAS SIGONELLA			
N00421	NAS PATUXENT RIVER			

NSNs MANAGED SEP 04
SOURCE: CFM WEB PORTAL

E-2



DSCC DSCR DSCP

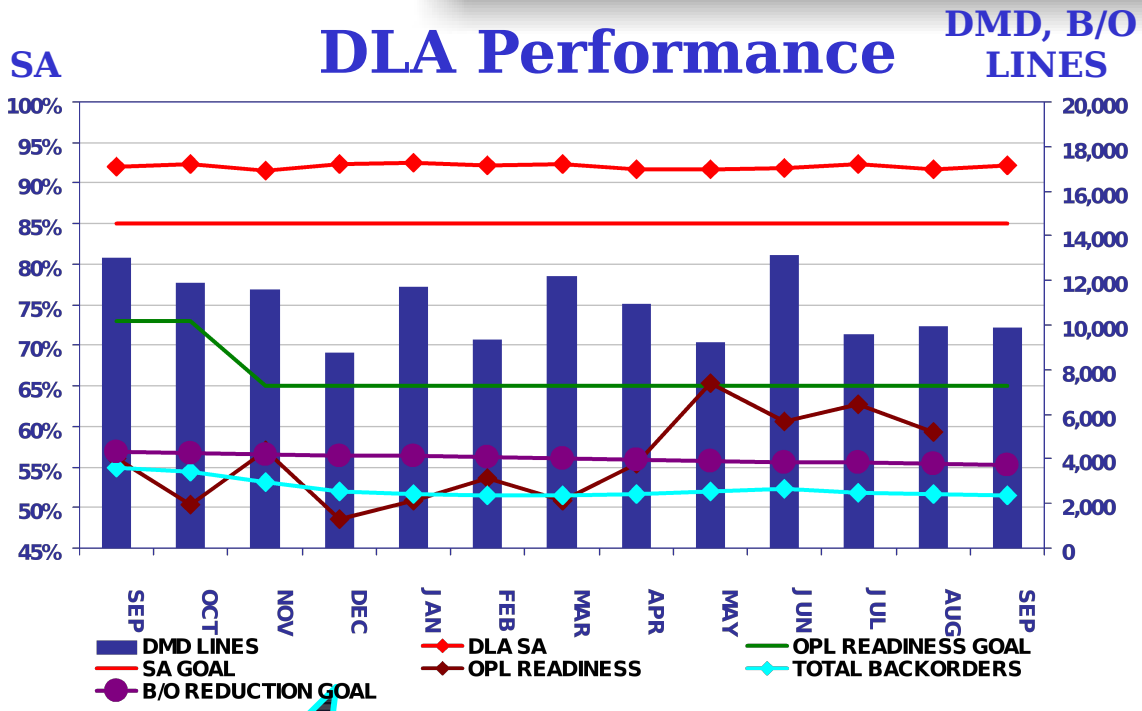
TOTAL – 93,245 NSNs

E-2 (17N)

BO GOAL IS BASED ON 16% REDUCTION

Don Schmitt

DLA Performance



Backorder Index 8.54

READINESS CRITERIA

	SA	MC
GOAL	85.0%	65.0%
ACTUAL	92.2%	59.4%

ISSUE:

- WS Failed MC Rate

DISCUSSION:

- NMCM 32.2%, NMCS 8.4%
- RFT GOAL 26.4, GAP 3.3
- DLA G-Series NSNs =70
- B/Os Decreased by 3.8%, 93 Lines
- 532 NSNs Driving 1162 IPG1s B/Os
- 5960-00-752-5798 Is a Potential NAVAIR Worry List Item

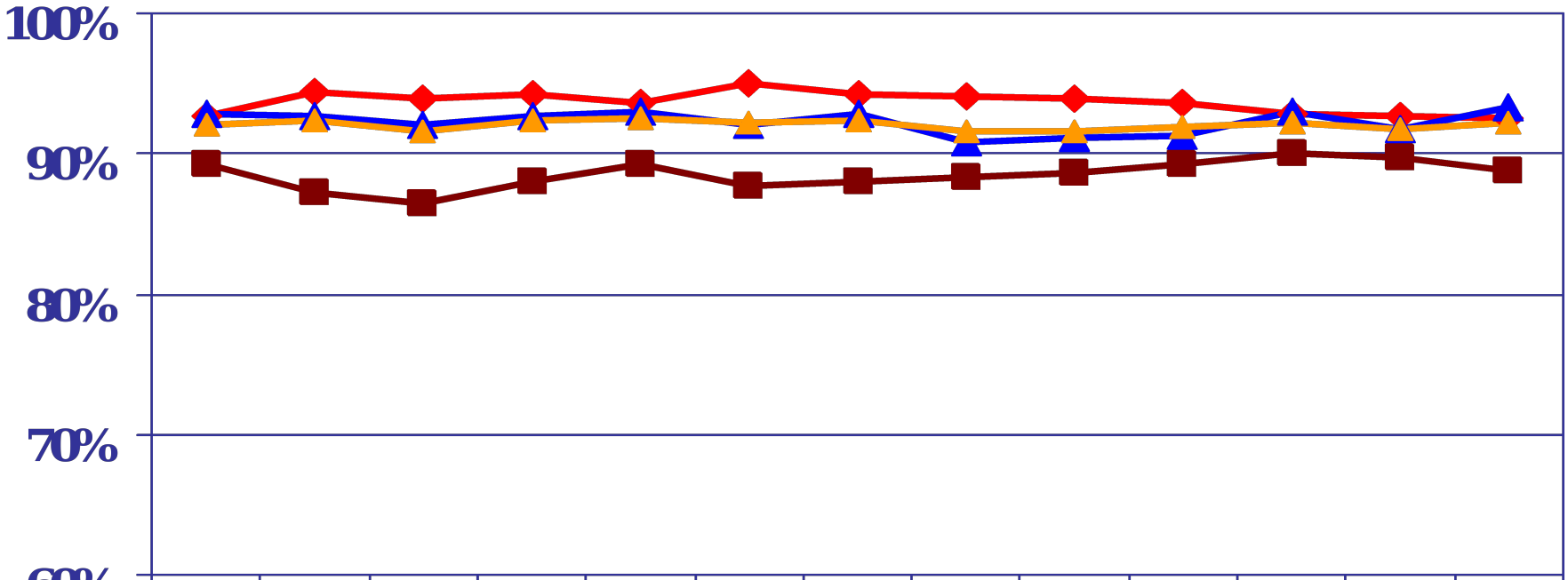
ACTION:

- Working Top 50 B/O From Each ICP
- Participate in BI-Weekly Material Readiness Conference Call
- Participate in NAVRIIP Process

Source: CFM Web Portals

CUSTOMER FOCUSED METRICS SUPPLY AVAILABILITY

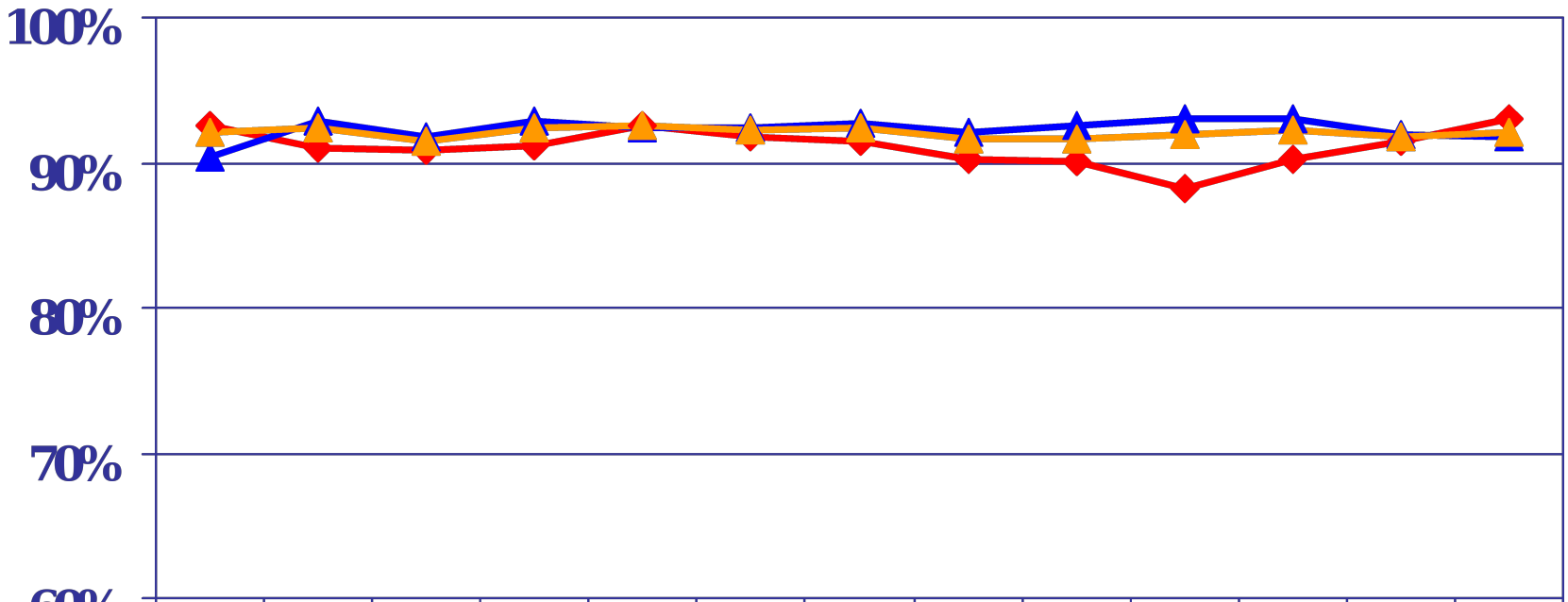
E-2 DLA TOTAL



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	92.7%	94.4%	93.9%	94.3%	93.6%	95.0%	94.2%	94.2%	93.9%	93.7%	92.8%	92.8%	92.5%
DSCP	92.8%	92.8%	92.1%	92.7%	93.0%	92.1%	92.8%	90.8%	91.1%	91.3%	93.0%	91.7%	93.3%
DSCR	89.2%	87.3%	86.5%	88.1%	89.2%	87.7%	88.0%	88.4%	88.6%	89.2%	90.0%	89.7%	88.8%
DLA	92.0%	92.4%	91.5%	92.3%	92.5%	92.3%	92.4%	91.6%	91.7%	91.9%	92.3%	91.8%	92.2%

CUSTOMER FOCUSED METRICS
SUPPLY AVAILABILITY

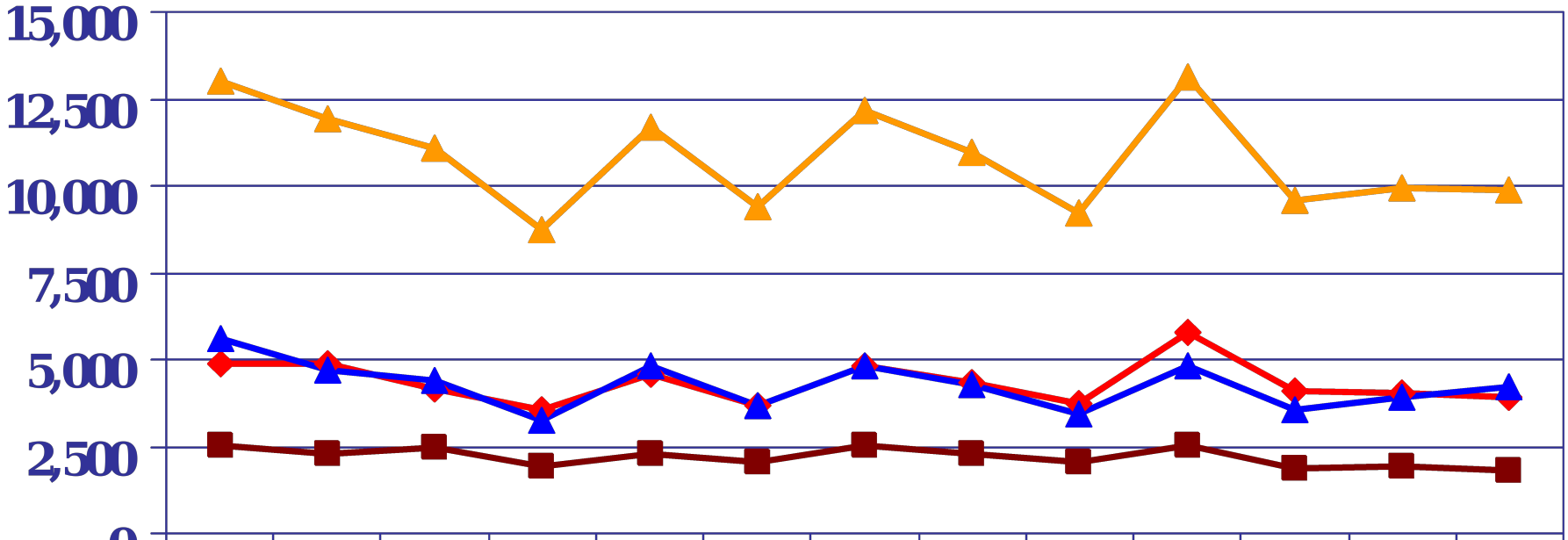
E-2 BY CUSTOMER SEGMENT



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
NADEP	92.6%	91.0%	90.9%	91.2%	92.6%	91.8%	91.5%	90.3%	90.0%	88.3%	90.3%	91.4%	93.0%
Operational	90.4%	92.9%	91.8%	92.8%	92.5%	92.5%	92.8%	92.1%	92.6%	93.1%	93.0%	91.9%	91.8%
DLA Total	92.0%	92.4%	91.5%	92.3%	92.5%	92.3%	92.4%	91.6%	91.7%	91.9%	92.3%	91.8%	92.2%

CUSTOMER FOCUSED METRICS DEMAND PATTERN

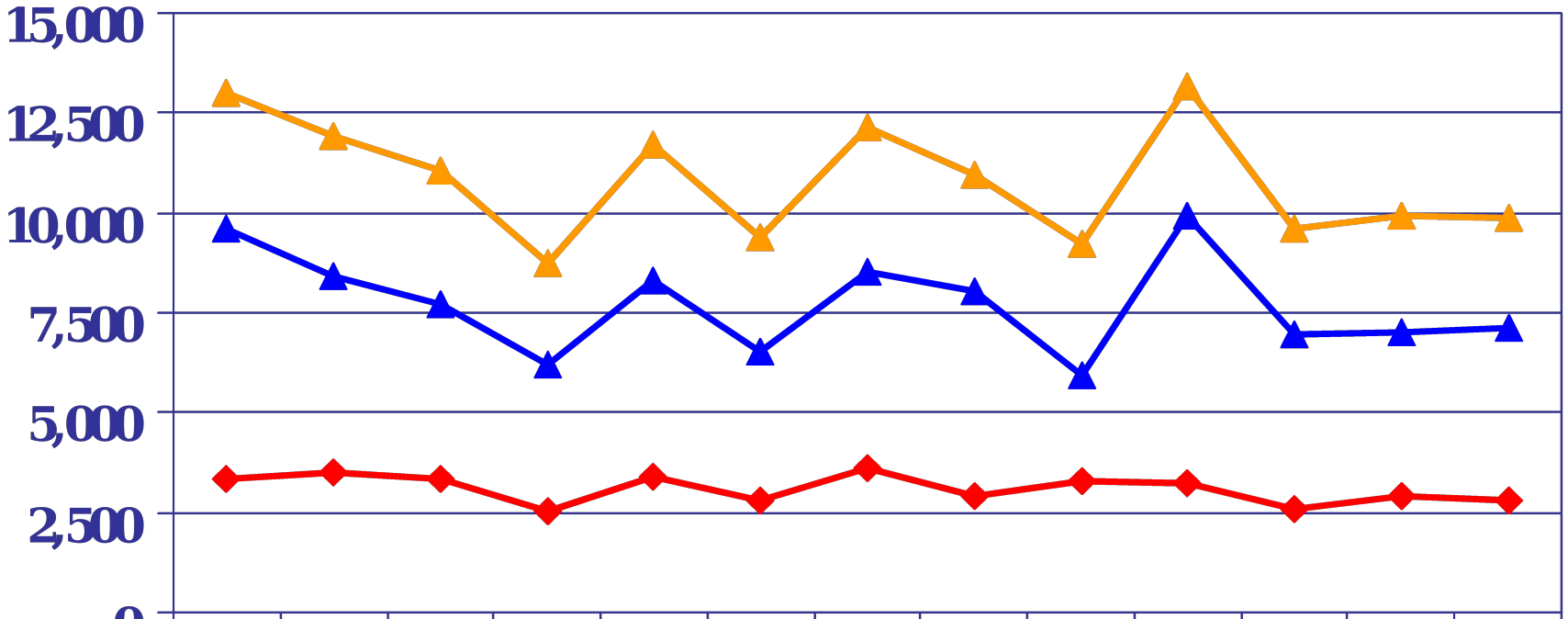
E-2 TOTAL



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	4,874	4,901	4,185	3,580	4,605	3,685	4,810	4,365	3,726	5,770	4,109	4,056	3,911
DSCP	5,573	4,694	4,388	3,257	4,817	3,648	4,833	4,285	3,406	4,822	3,574	3,935	4,205
DSCR	2,556	2,313	2,494	1,904	2,274	2,035	2,517	2,306	2,074	2,553	1,895	1,936	1,783
DLA	13,003	11,908	11,067	8,741	11,696	9,368	12,160	10,956	9,206	13,145	9,578	9,927	9,899

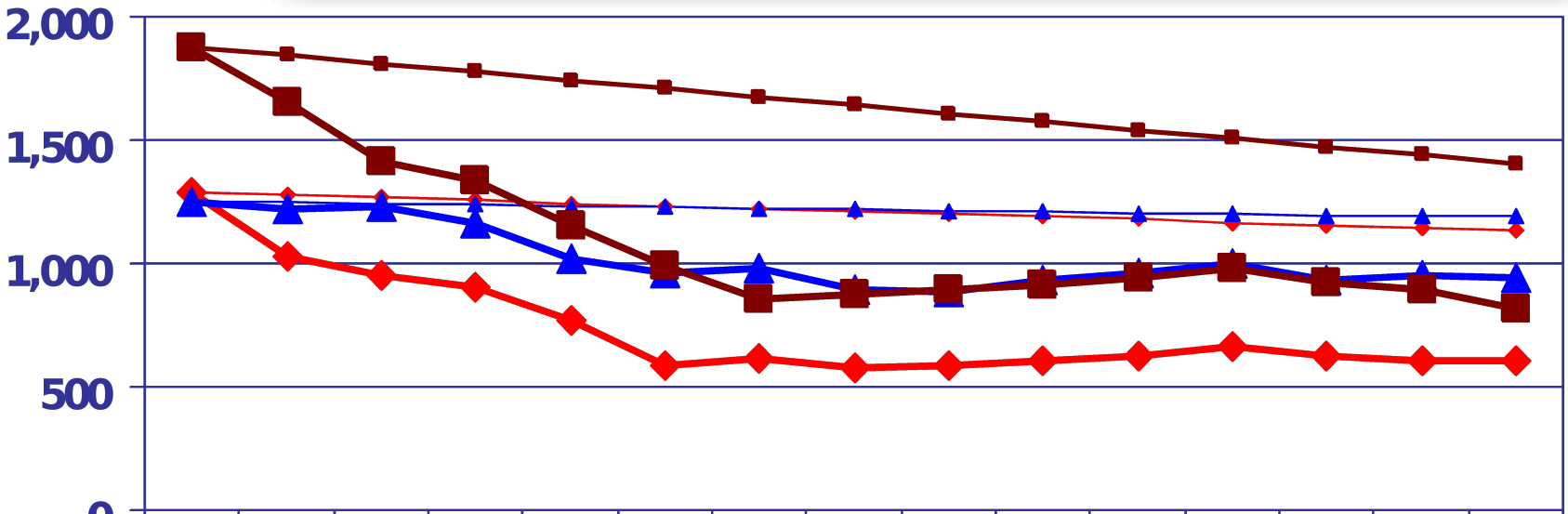
CUSTOMER FOCUSED METRICS DEMAND PATTERN

E-2 BY CUSTOMER SEGMENT



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
NADEP	3,372	3,483	3,336	2,519	3,388	2,824	3,623	2,936	3,285	3,215	2,602	2,897	2,781
Operational	9,631	8,425	7,731	6,222	8,308	6,544	8,537	8,020	5,921	9,930	6,976	7,030	7,118
DLA Total	13,003	11,908	11,067	8,741	11,696	9,368	12,160	10,956	9,206	13,145	9,578	9,927	9,899

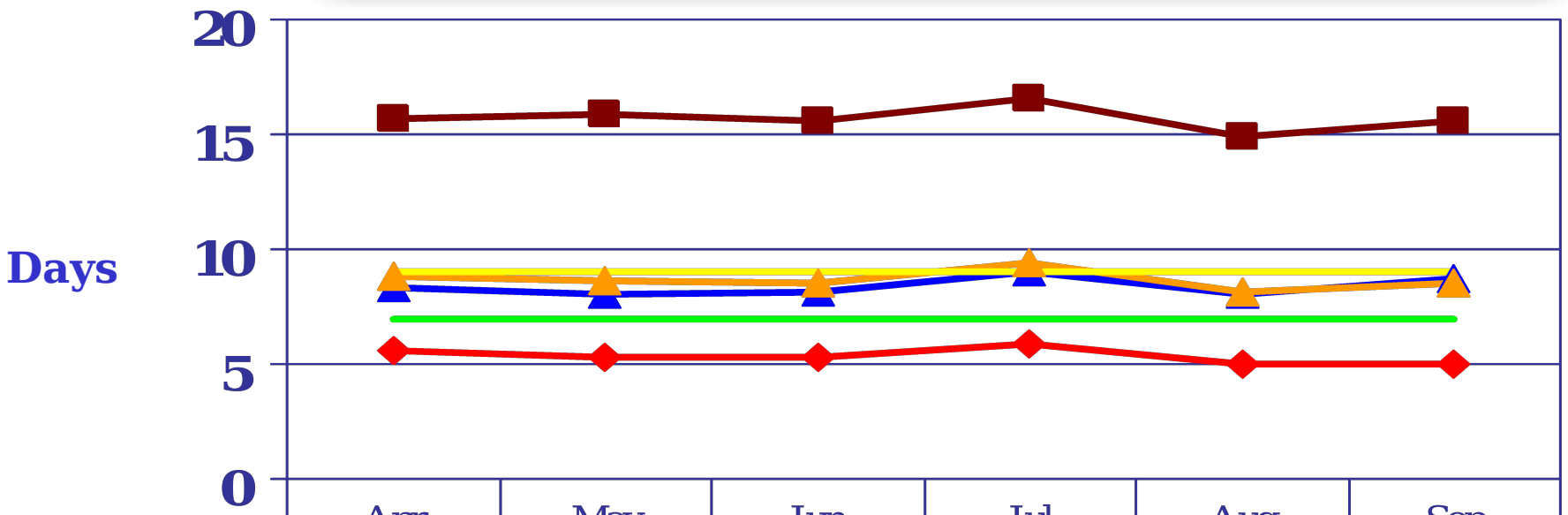
E-2 BACKORDER REDUCTION GOALS BY ICP



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	1288	1029	956	900	773	587	618	573	586	601	621	666	627	604	601
DSCC GOAL	1288	1277	1266	1255	1244	1233	1222	1211	1200	1189	1178	1168	1157	1146	1135
DSCP	1250	1219	1227	1166	1019	960	982	895	880	935	966	1003	936	948	940
DSCP GOAL	1250	1246	1241	1237	1232	1228	1223	1219	1214	1210	1205	1201	1196	1192	1188
DSCR	1875	1650	1413	1340	1150	993	851	877	897	912	938	980	922	898	816
DSCR GOAL	1875	1842	1808	1775	1741	1708	1674	1641	1607	1574	1540	1507	1473	1440	1406

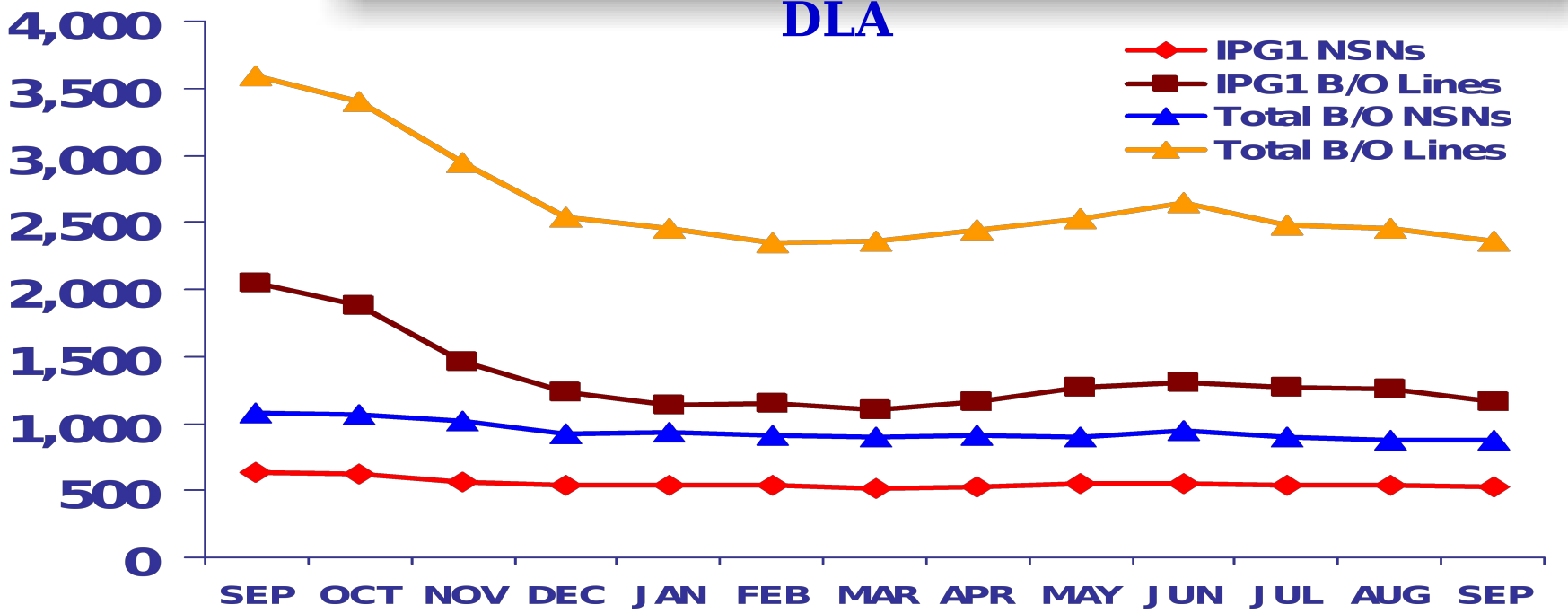
Source: CFM Web Portal

E-2 BACKORDER INDEX



	Apr	May	Jun	Jul	Aug	Sep
DSCC	5.55	5.34	5.27	5.9	5.02	5.02
DSCP	8.3	8.08	8.1	9.06	8	8.72
DSCR	15.66	15.88	15.61	16.57	14.93	15.56
DLA	8.79	8.61	8.5	9.37	8.18	8.54
UCL Yellow	9	9	9	9	9	9
Goal Green	7	7	7	7	7	7

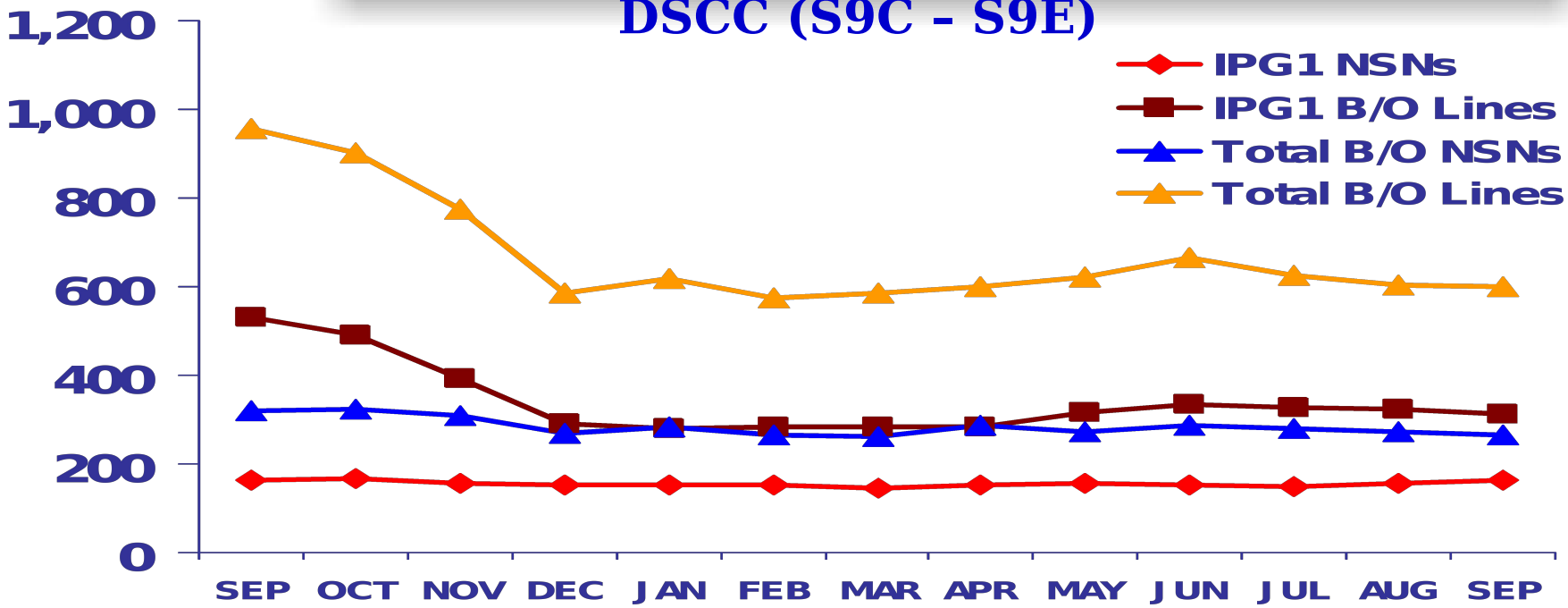
E-2 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS



	NSNs	IPG 1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	529	1167	348	212	136	207	264
May-04	555	1265	320	245	187	234	279
Jun-04	556	1303	371	231	182	285	234
Jul-04	534	1266	288	262	181	309	226
Aug-04	541	1257	303	211	192	327	224
Sep-04	532	1162	261	196	148	332	225

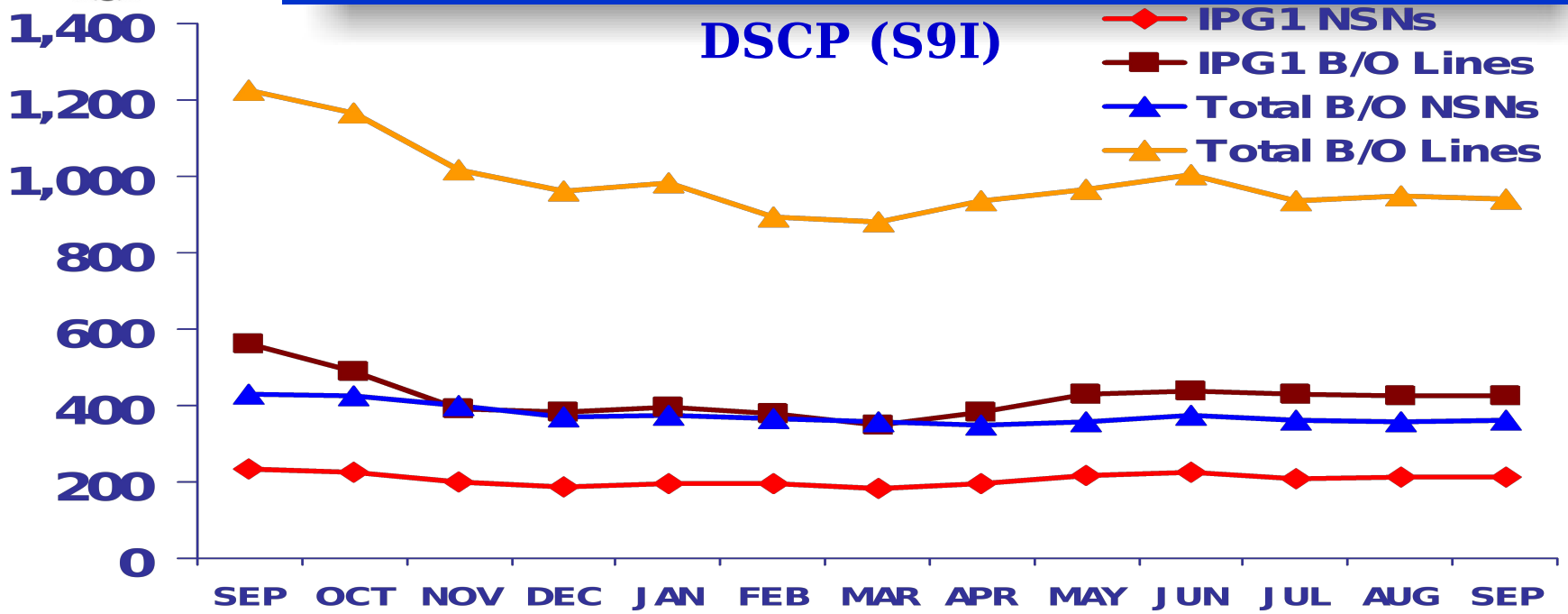
E-2 CUSTOMER FOCUSED METRICS
IPG1 STOCKED BACKORDERS

DSCC (S9C - S9E)



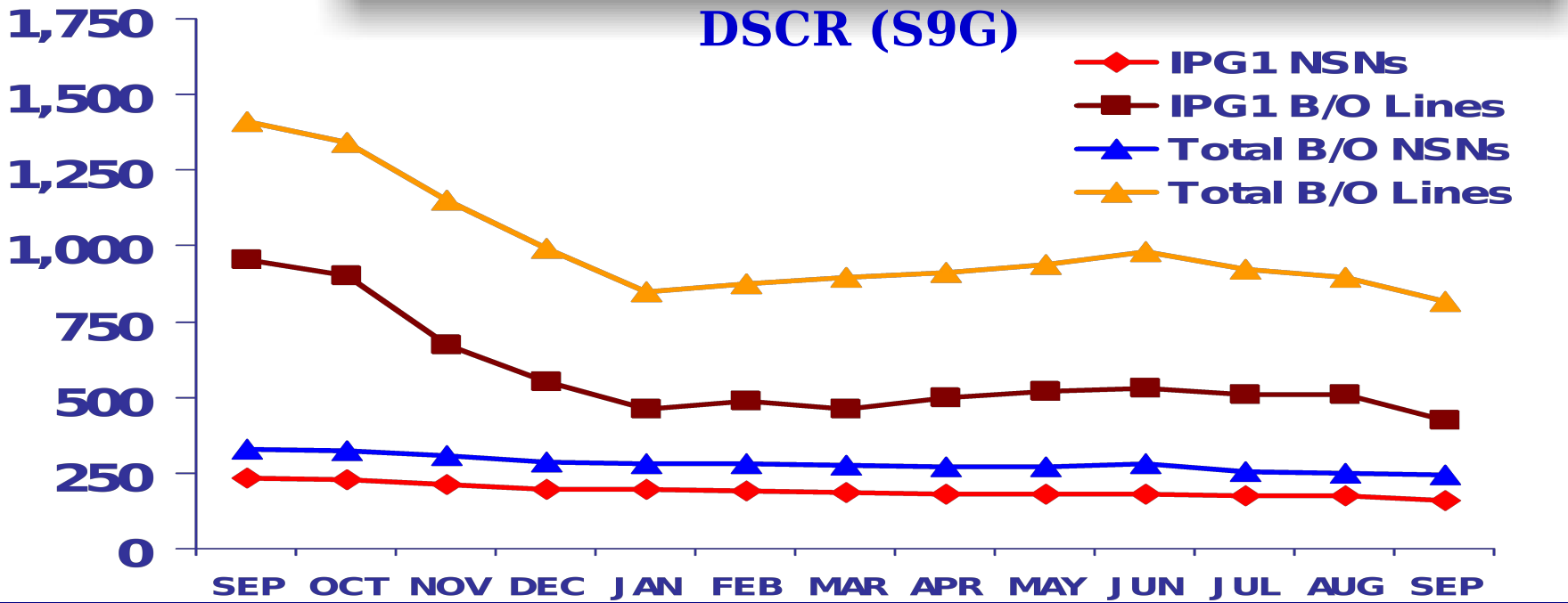
	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	154	283	92	54	34	51	52
May-04	157	315	86	77	40	48	64
Jun-04	151	335	112	61	57	52	53
Jul-04	150	326	101	71	42	69	43
Aug-04	157	323	116	64	38	68	37
Sep-04	162	313	90	78	41	67	37

E-2 CUSTOMER FOCUSED METRICS
IPG1 STOCKED BACKORDERS



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	194	383	133	67	40	73	70
May-04	217	432	115	88	62	87	78
Jun-04	224	439	138	91	59	92	59
Jul-04	210	431	76	106	76	107	66
Aug-04	211	426	103	59	82	118	64
Sep-04	213	427	96	74	51	139	67

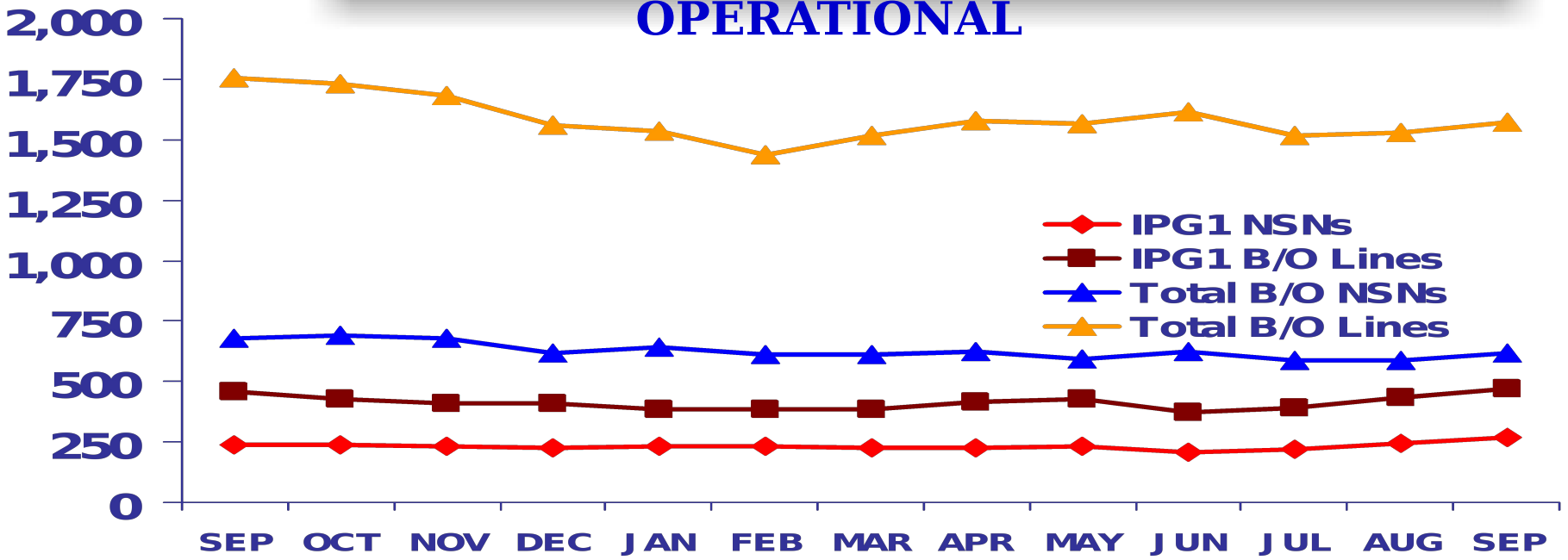
E-2 CUSTOMER FOCUSED METRICS
IPG1 STOCKED BACKORDERS



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	181	501	123	91	62	83	142
May-04	181	520	119	80	85	99	137
Jun-04	181	529	121	79	66	141	122
Jul-04	174	509	111	85	63	133	117
Aug-04	173	508	84	88	72	141	123
Sep-04	157	422	75	44	56	126	121

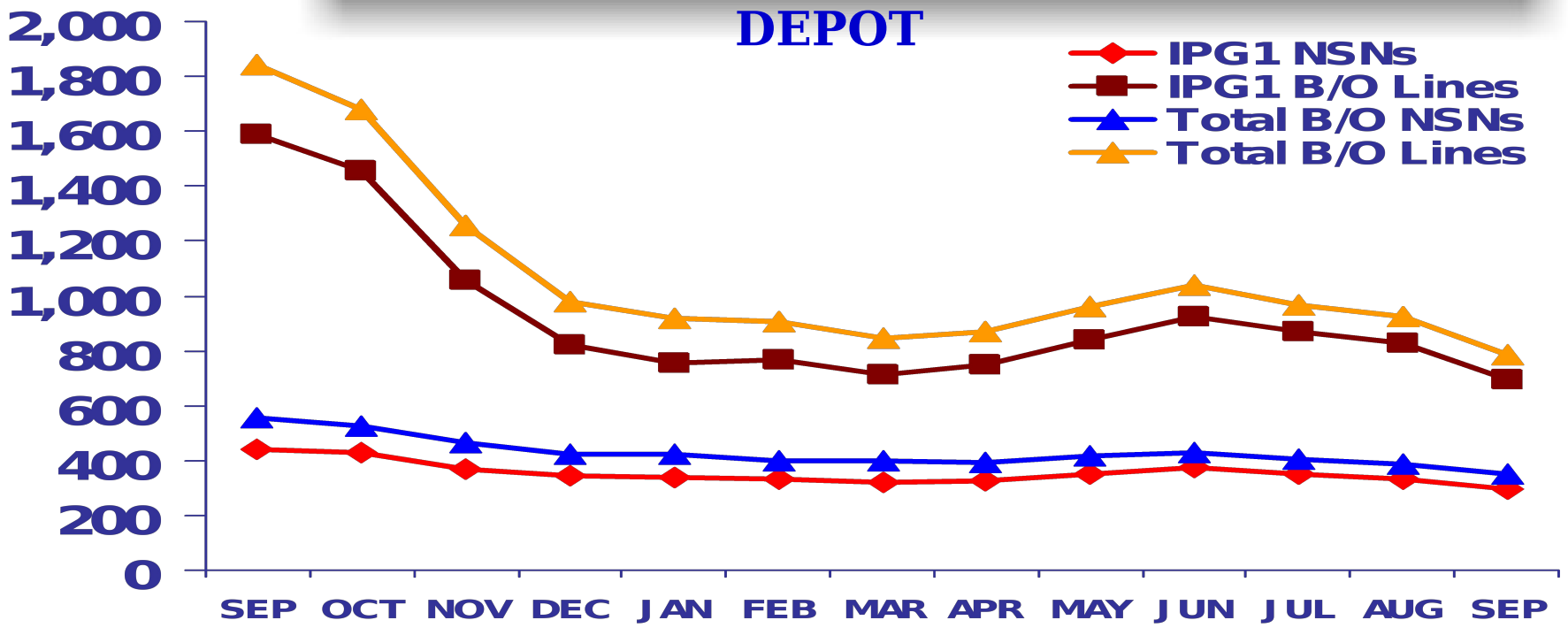
E-2 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS

OPERATIONAL



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	229	418	135	81	47	69	86
May-04	232	427	85	108	68	77	89
Jun-04	210	376	80	57	76	92	71
Jul-04	219	394	107	51	45	123	68
Aug-04	245	432	150	77	31	95	79
Sep-04	270	468	135	105	58	82	88

E-2 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	328	749	213	131	89	138	178
May-04	350	838	235	137	119	157	190
Jun-04	372	927	291	174	106	193	163
Jul-04	350	872	181	211	136	186	158
Aug-04	331	825	153	134	161	232	145
Sep-04	297	694	126	91	90	250	137